



## **NEW! SERVICE INSURANCE PLAN**

**Problem:** One of the biggest expense to operation of equipment is the unexpected (Tech expenses for onsite visits)! When you have an employee leave and need training, equipment needing maintenance, or repair work to be done, the technical expenses to get someone on site, can be a onetime huge hit to lab expenses.

## **Current Estimated 1 week of service:**

Service	Current Rate	Estimate	Total for 40 hour work week		
Travel & Labor Time	\$150.00 hour	40 hours	\$	6,000.00	
Per Diem	\$295.00 Day	4 Days	\$	1,180.00	
Overall total					
estimated cost			\$	7,180.00	

**With our New Service Insurance Plan**: we can offer to take some of the sting out of this one time hit on expenses. What we offer is a <u>reduced cost</u>, of a <u>pre-purchase</u> "estimated 40 hour week" (travel/labor & Per Diem), <u>broke down into 12 equal payments</u>. This can buy piece of mind to have in your pocket, with reduced cost and stored hours for on-site service needs.

	Current Estimated Rate		Savings		New Cost		In 12 Equal Month Payments of	
New Plan Cost	\$	7,180.00	\$	1,840.00	\$	5,340.00	\$	445.00

## **Plan Benefits:**

- Buy blocks of one week of service (40 hrs.) at a reduced rate
- Hours can be split into multiple visits (not all have to be used at one time)
- Use hours for training, maintenance, travel or repairs
- Rates remain locked in if prices go up
- Hours don't expire and carry over if not used within a year
- Payments broken down to 12 equal payments over 1 year

## • \*Break down cost over 12 equal monthly payments of \$445 per month\* Restrictions:

- Minimum required purchase of 40 hours
- Hours must be pre purchased at least one month in advance of first service.
- Pricing does not include airline flights and parts
- Support visits can be used for any DAC or National Optronics equipment (Current & actively supported only)
- Other restrictions may apply



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